14 December 2016

1. **Project Code**  
   17-IN-81-GE-TRC-B

2. **Title**  
   Training Course on Business Excellence for Senior Assessors

3. **Timing and Duration**  
   29 May–2 June 2017 (five days)

4. **Venue**  
   Nadi, Fiji

5. **Implementing Organization**  
   National Training & Productivity Center (NTPC)  
   Fiji National University  
   Address: 2/8 Queen Elizabeth Drive, Nasese, Suva, Fiji  
   Phone: 679-3311-004/3313-074/9990-748  
   Fax: 679-3311-756  
   Website: www.fnu.ac.fj/ntpc/  
   e-Mail: apo-lo@fhu.ac.fj

6. **Number of Overseas Participants**  
   Up to 18 qualified participants from Bangladesh, Cambodia, Republic of China, India, Indonesia, Iran, Japan, Republic of Korea, Malaysia, Pakistan, Philippines, Singapore, Sri Lanka, Thailand, and Vietnam. However, other member countries with special interest in this project may nominate candidates upon consultation with the APO Secretariat.

7. **Number of Local Participants**  
   Up to six qualified participants

8. **Closing Date for Nominations**  
   31 March 2017

9. **Objectives**
   
   a. To understand the latest technological developments and market trends in the era of industry 4.0 and its impact on industries and lifestyles.
   
   b. To develop experienced senior business excellence (BE) assessors for strengthening BE framework adoption among enterprises.
   
   c. To enhance the BE assessment process.
   
   d. To add value to organizations by providing quality feedback for improvement.
10. Background

The BE framework is a dynamic tool for managing organizations to improve competitiveness and productivity. Using the BE framework, organizations can identify strengths and opportunities and then align management systems and processes to create an environment for sustainable, continuous improvement. To strengthen BE frameworks in organizations and enhance the assessment process, we need to develop senior BE assessors. They require technical expertise, good interpersonal skills, commitment to professional performance, and a team with the skills and abilities to conduct an assessment. One of the key objectives of the APO Center of Excellence (COE) on BE was to strengthen the competencies of BE assessors. A manual for BE assessors was developed in 2010 by the APO COE to train assessors in the basics of the BE framework. That manual will be utilized as a guideline on how to play the role of a BE assessor.

This training course targets senior-level BE assessors to help them develop greater competencies. After the course, participants are expected to: 1) apply the current criteria of the BE framework to score applications independently; 2) apply the evaluation process to the application review process; 3) give feedback that adds value for applicants; and 4) identify opportunities for growth and the development of competencies to become an effective member of an assessment team.

11. Scope and Methodology

Scope
a. Industry 4.0/Fourth Industrial Revolution;
b. The Internet of Things and its impact on industries and lifestyles;
c. BE assessor competencies;
d. BE framework and evaluation process;
e. Planning and conducting site assessments and assessors’ code of conduct; and
f. Case studies of leading BE organizations.

Methodology

Lectures, case studies, country presentations, group discussions, site visits, and developing action plans.

The tentative program of the training course is given below:

<table>
<thead>
<tr>
<th>Date/Time</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sun., 28 May 2017</td>
<td>Arrival of participants</td>
</tr>
<tr>
<td>Mon., 29 May</td>
<td>Opening session</td>
</tr>
<tr>
<td></td>
<td>Presentations on BE framework, assessors’ competencies, and independent</td>
</tr>
<tr>
<td></td>
<td>review through case studies</td>
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<tr>
<td>Tues., 30 May</td>
<td>Presentations on evaluation process and case studies, conducting site</td>
</tr>
<tr>
<td></td>
<td>assessments, assessors’ code of conduct, and country paper presentations</td>
</tr>
</tbody>
</table>
Wed., 31 May  
Site visits

Thur., 1 June  
Lessons learned from the site visits
Group discussion of action plans

Fri., 2 June  
Presentations of output from group discussions
Wrap-up and closing session

Sat., 3 June  
Departure of participants

12. Qualifications of Candidates

The participants are expected to possess the following qualifications:

<table>
<thead>
<tr>
<th>Present Position</th>
<th>BE practitioners, consultants, and assessors involved in implementing BE frameworks from SMEs, NPOs, and other organizations.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Experience</td>
<td>At least five years of experience and involvement in BE or a related excellence framework.</td>
</tr>
<tr>
<td>Education</td>
<td>University degree or equivalent qualification from a recognized university/institution.</td>
</tr>
<tr>
<td>Language</td>
<td>All proceedings of the project are conducted in English, and participants are frequently required to make oral and written presentations. They must therefore be proficient in spoken and written English. Those who are not proficient in English will not be accepted.</td>
</tr>
<tr>
<td>Health</td>
<td>Physically and mentally fit to attend an intensive project requiring participants to complete a number of individual and group activities and strenuous fieldwork. It is therefore recommended that member countries not nominate candidates likely to suffer from physical and mental stress.</td>
</tr>
<tr>
<td>Age</td>
<td>Candidates who fit the above profile are typically between 35 and 50 years of age.</td>
</tr>
<tr>
<td>APO Certificate</td>
<td>Participants are required to attend the entire program to receive the APO certificate of attendance.</td>
</tr>
</tbody>
</table>

13. Financial Arrangements

To be borne by participants or participating countries

For participants from profit-making organizations except for SMEs, and from APO member countries other than Bangladesh, Cambodia, Fiji, Lao PDR, Mongolia, and Nepal

a. Round-trip international airfare between the member country and Nadi, Fiji.
b. Participating country expenses of US$50.00 per participant, payable to the APO in convertible currency.

For all participants

a. Participants’ insurance premiums: All participants should be fully insured against accident and illness (including hospitalization and death) for a principal sum equivalent to US$10,000.00 for the entire duration of the project and travel, and must submit to the APO Secretariat a copy of the comprehensive travel insurance certificate before participation. Such insurance should be valid in the host country. This insurance requirement is in addition to existing government insurance coverage in some member countries. If any participant is unable to insure himself/herself as stipulated above, he/she should secure this insurance in the host country at the commencement of the project and pay the premium himself/herself, if necessary, from the per diem allowance provided. Neither the APO nor the implementing organization will be responsible for any eventuality arising from accident or illness.

b. All expenses related to visa fees and airport taxes.

c. Any expenses incurred by participants for stopovers on the way to and from the project venue as well as for extra stay at the project venue before and/or after the official project period because of early arrival or late departure, for example, due to either limited available flights or any other reason.

d. Any cancellation charges for airfare and hotel arising from withdrawals after letter of acceptance have been issued by APO.

To be borne by the host country

a. Per diem allowances and hotel accommodations for up to 18 overseas participants for up to six days at the rate to be specified later.

b. Assignment costs for local resource persons.

c. All local implementation costs.

To be borne by the APO

a. All assignment costs of overseas resource persons.

b. Round-trip economy-class international airfare between the nearest international airport from the place of work and Nadi, Fiji, by the most direct route for participants from Bangladesh, Cambodia, Fiji, Lao PDR, Mongolia, and Nepal, for participants from SMEs, and for participants from nonprofit organizations from other APO member countries. As far as practicable, all participants should purchase discounted tickets (following IATA PEX or other applicable discount fares). Please note that the arrangements for the purchase of air tickets should follow the “Guide on Purchases of Air Tickets for APO Participants,” which will be sent to the selected participants and is available on the APO website and from APO Liaison Officers in member countries.
14. Actions by Member Countries

a. Each participating country is requested to nominate three or more candidates in the order of preference. Please ensure that candidates nominated meet the qualifications specified under section 12 above.

b. No form of self-nomination will be accepted. All nominations must be endorsed and submitted by an APO Director, Alternative Director, Liaison Officer, or their designated officer.

c. Please note that nomination of a candidate does not necessarily guarantee that he/she will be selected. Selection is at the discretion of the APO Secretariat. A basic criterion for selection is the homogeneity of the participants in terms of qualifications and work experience. Nonselection therefore does not mean that the candidates concerned are not competent enough. Sometimes candidates are not selected because they are overqualified for a project.

d. Each nomination should be accompanied by the necessary documents. A nomination lacking any of these documents may not be considered: two copies of the candidate’s biodata on the APO biodata form together with a passport-sized photograph. The biodata form can be downloaded from the APO website (www.apo-tokyo.org). We encourage submitting the biodata form to the APO Secretariat in electronic form as an attachment to a cover e-mail message from the APO Director, Alternate Director, or Liaison Officer. The nomination documents should be sent to the Industry Department, APO Secretariat (e-mail: ind@apo-tokyo.org, fax: 81-3-5840-5324).

e. The APO Medical and Insurance Declaration/Certification Form. Every candidate must complete and submit a copy of the APO Medical and Insurance Declaration/Certification Form with his/her biodata at the time of nomination. Please note that self-declaration is sufficient for candidates without any of health conditions or illnesses listed on the reverse side of the medical form. However, for all others, medical certification by a licensed physician on the reverse side of the medical form is required.

f. Necessary documents are to be submitted electronically. In that case, there is no need to send a hard copy by postal mail. However, if the documents are submitted by fax, member countries are requested to mail the originals of the documents to the APO Secretariat as well. If a digital photograph of a nominee is not attached to the electronic biodata form, a hard-copy photograph should be sent to the APO Secretariat by postal mail. Please give the candidate’s name and the project code on the reverse side of the photograph.

g. Member countries are requested to adhere to the nomination deadline given on page 1. The APO Secretariat may not consider late nominations as they have in the past resulted in considerable difficulties to the implementing organization in its preparatory work for the project.

h. For member countries where nominations are required to be approved by higher government authorities and require a longer time, the APO Liaison Officers/NPOs are urged to send the names of nominees on or before the deadline, indicating that government approval will follow.
i. If a selected participant becomes unable to attend, he/she should inform the APO Liaison Officer/NPO in his/her country immediately and give the reason for withdrawal. The NPO concerned is requested to transmit that information to the APO Secretariat and the host country promptly.

j. NPOs are requested to inform the selected participants that they are not to bring family members or to engage in any private business activities during the entire duration of the project.

k. Each selected participant should be instructed to arrive at the venue one day before the start of the official project. Also, he/she is expected to return home upon completion of the official project because he/she is visiting the host country for the specific purpose of attending this APO training course.

l. NPOs should inform participants that they must attend all five days of the project to qualify for the certificate of attendance.

m. NPOs should assist the APO and/or host country in collecting amounts corresponding to cancellation charges arising from participant withdrawal, as provided for under item 13.

15. Actions by the APO Secretariat

a. Under normal circumstances, candidates who are selected will be informed of their acceptance at least four weeks prior to the start of the project.

b. If some candidates fail to qualify or be unable to participate after selection, or if some member countries fail to nominate any candidate, their slots may be filled by alternates from the same or another member country on a merit basis.

16. Project Preparation

The participants are required to prepare a paper prior to departure for the project venue. In preparing the paper, they are expected to follow the “Guidelines for the Preparation of Country Papers” to be provided later.

17. Postproject Actions

All participants are required to prepare action plans and share the plans with their NPOs. The APO will also request participants to submit progress reports six months after completion of the training course.

18. Evaluation of Participants

If the conduct/attendance/performance of a participant is not satisfactory, these will be reported to the APO director concerned.
19. Guide for Participants

Other conditions for participation are given in the *APO Guide for Participants*, which is available from APO Liaison Officers/NPOs in member countries and on the APO website (www.apo-tokyo.org).

Santhi Kanoktanaporn
Secretary-General