PROJECT IMPLEMENTATION PLAN

20 April 2018

1. Project Code 18-IN-92-GE-DON-C-02

2. Title Training Course on Productivity Management Systems

3. Timing and Duration 17–28 September 2018 (10 days)

4. Venue Ulaanbaatar, Mongolia

5. Implementing Organization

Mongolian Productivity Organization (MPO)
Bayangol District, Peace Avenue, 20th Khoroo
PO 26, Box 354, Ulaanbaatar 16081, Mongolia
Phone: 976-86003504
Fax: 976-70000298
e-Mail: Info@mpo-org.mn, Batbileg@mpo-org.mn

6. Number of Local Participants 25 participants

7. Background

The MPO has been organizing the Development of Productivity Specialists courses to develop national productivity practitioners since 1998 and has trained 643 productivity and quality specialists to date. In 1999, it launched the basic course, followed by the advanced course offered in 2014, 2015, and 2016 under the APO Development of NPOs Program. Productivity and quality practitioners, specialists, and consultants are important for enterprise development in Mongolia. Many companies have created productivity specialist positions to implement and coordinate corporate efforts for productivity and quality improvement.

Productivity and quality improvement tools like 5S, quality circles, and quality management systems under the ISO 9000 international standard requirements and other management systems such as EMS 14001, ISO 22000, and ISO 27000, have been applied in industries for years, facilitated by MPO experts. MPO experts have therefore accumulated consulting experience in this area.

Experience in applying systematic approaches to productivity improvement and integrating corporate strategies with management tools, however, is still relatively recent. The competencies of trainers and consultants need to be improved in the areas of productivity management systems, management consulting, conducting internal and surveillance audits, data collection, analysis, making recommendations for systematic improvement, and evaluating the impacts of productivity enhancement efforts.

8. Type of Project

A 10-day training course will be held for MPO staff, MPO-associated consultants, and SME development agency staff engaged in productivity promotion and implementation.

Asian Productivity Organization
1-24-1 Hongo, Bunkyo-ku, Tokyo 113-0033, Japan Tel: (81-3)3830-0411 Fax: (81-3)5840-5322 www.apo-tokyo.org
9. **Objectives**

The specific objectives of this training course are to:

a. introduce productivity management systems;
b. discuss the National Productivity Award framework
c. develop the capacity of MPO consultants to oversee integrated management system adoption; and
d. enhance the technical and soft skills of MPO consultants in data analyses and internal/surveillance auditing.

10. **Project Schedule**

The project schedule will be determined by the APO Secretariat and MPO in consultation with APO resource speakers (see Attachment I).

11. **Implementation**

This project is to be implemented in close collaboration with the APO Secretariat.

12. **Roles and Responsibilities**

The roles and responsibilities of the MPO and APO are:

**MPO**

a. Organize a 10-day training course with the main objective of creating a critical mass of productivity and quality consultants who can oversee the adoption of productivity management systems in organizations;
b. Assign a program manager and local coordinator(s) to organize the course (e.g., meeting room, participants’ administration, training materials, exams including collecting the scores and communicating them to the APO Secretariat, site visits, and logistics);
c. Maintain the overall quality of the training course, including ensuring the proper transfer of knowledge from resource speakers to participants;
d. Inform participants that they must attend the entire program and collect attending participants’ signatures every day;
e. Provide budget not covered by the APO;
f. Prominently display the APO name and logo on a banner in the training venue on the working days of the project;
g. Submit a comprehensive report to the APO within one month after completion of the training course; and
h. Distribute certificates to participants who attended the entire project.

**APO**

a. Assign international resource speakers;
b. Assist the MPO in finalizing the course content in consultation with the resource speakers;
c. Issue certificates based on the participants’ attendance submitted by the MPO; and
d. Provide administrative and financial support as detailed in the Project Notification.
13. Financial Arrangements

The APO will bear the cost of assigning of international resource speakers and provide financial support to meet the following costs:

a. Meeting package including meeting room with training facilities and necessary stationery, materials, and documentation based on the agreed details of the training course (meals and translation/interpretation fees are not included in the meeting package);

b. Preparing and compiling training material sets for all participants; and

c. Transportation costs for site visits, if any.

<table>
<thead>
<tr>
<th>No.</th>
<th>Item</th>
<th>Amount (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Meeting package</td>
<td>7,060.00</td>
</tr>
<tr>
<td>2</td>
<td>Training material sets</td>
<td>2,200.00</td>
</tr>
<tr>
<td>3</td>
<td>Transportation costs for site visit(s)</td>
<td>200.00</td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>USD9,460.00</strong></td>
</tr>
</tbody>
</table>

The APO will pay implementation costs of up to USD9,460.00 toward the 10-day training course, and the MPO will cover any other local implementation costs not covered by the APO.

Upon request by the MPO and after review, the APO will make a bank transfer of 50% of the estimated implementation cost (not more than USD4,730.00) as financial support to the MPO at least 45 days prior to the course.

The MPO will make the agreed expenditures and settle the entire account by providing all necessary proof of payment to the APO after completion of the program. The proof of payment, e.g., bills, payment records, and receipts issued by third parties, must be submitted together at one time, written in clear English, with English translations for all documents not originally written in English. The final payment will be made based on the actual expenditure after the MPO submits the comprehensive report. In general, internal evidence, i.e., expenditure confirmation issued by the implementing organization, is not accepted as proof of payment and will not be reimbursed.

14. Final Project Output

The project is expected to create a pool of productivity trainers and practitioners in Mongolia who can act as trainers/consultants in their fields. Upon completion of the project, the MPO will undertake the following:

a. Submit a comprehensive report on the training course following the format attached (Attachment II) to this document detailing how the project was carried out, explaining its benefits and possible advantages to stakeholders with as much as information as possible, and describing productivity tool-related technical guidance and consultancy that can be offered by the MPO. The report is to be submitted within one month of project completion and/or together with the evidence for the financial settlement.

b. Submit publications related to the project if any, e.g., newsletters or website articles written in English or the local language including local media coverage of the event.

c. Disseminate the knowledge and experience gained on the subject to the public and private sectors through publications, consulting, and training services.
d. Submit an assessment of the program within six months of project completion.

e. Report any follow-up actions to the project.

Santhi Kanoktanaporn
Secretary-General
## Training Course on Productivity Management Systems
### 17–28 September 2018, Ulaanbaatar, Mongolia

<table>
<thead>
<tr>
<th>Date</th>
<th>17 Sept.</th>
<th>18 Sept.</th>
<th>19 Sept.</th>
<th>20 Sept.</th>
<th>21 Sept.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Content</td>
<td>Opening ceremony</td>
<td>Module 2: Productivity</td>
<td>Module 3: Characteristics of PMS</td>
<td>Module 4: PMS for performance</td>
<td>Module 5: Integrating management</td>
</tr>
<tr>
<td></td>
<td>Precourse exam</td>
<td>management systems (PMS)</td>
<td></td>
<td>excellence frameworks</td>
<td>systems</td>
</tr>
<tr>
<td></td>
<td>Module 1: Productivity concepts and principles</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Date</th>
<th>24 Sept.</th>
<th>25 Sept.</th>
<th>26 Sept.</th>
<th>27 Sept.</th>
<th>28 Sept.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Content</td>
<td>Module 6: Data analyses,</td>
<td>Module 7: Corporate key</td>
<td>Module 8: KPIs for process</td>
<td>Modules 9, 10: PMS consulting</td>
<td>Action plan preparation</td>
</tr>
<tr>
<td></td>
<td>internal auditing, and</td>
<td>performance indicators (KPIs)</td>
<td>improvement</td>
<td>grades</td>
<td>Exam</td>
</tr>
<tr>
<td></td>
<td>surveillance auditing</td>
<td>under PMS</td>
<td></td>
<td></td>
<td>Awarding of certificates</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Closing ceremony</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
PROJECT REPORT FORMAT BY THE IMPLEMENTING NPO
Institutional Strengthening of National Productivity Organizations through the Development of Productivity Practitioners

Guidelines

It is requested that the implementing NPO present a report on the implementation of the project to the APO Secretariat within one month of project completion.

The report should outline a factual summary of what was achieved during the project together with recommendations on steps to be taken by the APO and NPO to follow up with necessary actions. Another element of the report is an evaluation of the performance of the parties involved and recommendations on measures to be taken by the APO and NPO for improving similar activities in future.

Format

1. Background
   a. Reason for implementing the project
   b. Objectives
   c. Venue and timing

2. Summary of project implementation
   a. Program content, methodology, and mode of delivery
   b. Type and number of participants
   c. Names and designations of local experts, if any, indicating the roles played by them
   d. Participants' understanding, i.e., based on results before and after the exams
   e. Description of site visits including how they facilitated the learning process
   f. Limitations in conducting the project
   g. Overall summary including effectiveness, room for improvement, linkage of the project to objectives, etc.

3. Evaluation
   a. Suitability of topics of the program selected, indicating the applicability of techniques taught to the local situation
   b. Duration allocated for the various topics
   c. Lead time for planning and preparing the activities
   d. Assessment of the implementing NPO
   e. Performance of resource persons
   f. Involvement of those attending
   g. Training materials and equipment
   h. Physical arrangements
4. Recommendations

5. Follow-up activities

a. Steps to be taken by the APO and NPO to follow up the completed project and ensure multiplier effects including efforts to link the project and methods to overcome current challenges, indicating whether seminars, training courses, symposia, consulting services, or other activities would be beneficial
b. The feasibility of developing case study materials resulting from the project including publications

6. Attachments

a. Detailed schedule/itinerary
b. Organizations and persons, with their official designations, visited
c. Names and designations of participants
d. Any other supporting material such as press and magazine clippings, photographs, etc.