26 January 2018

1. Project Code
   18-IN-36-GE-TRC-A

2. Title
   Training of Trainers in Total Quality Management for Industries

3. Timing and Duration
   4–8 June 2018 (five days)

4. Venue
   Taipei, Republic of China

5. Implementing Organization
   China Productivity Center
   2F, No. 79, Sec. 1, Xintai 5th Rd., Xizhi Dist.
   New Taipei City 221, ROC
   Phone: 886-2-2698-5881
   Fax: 886-2-2698-2976
   e-Mail: 2844@cpc.org.tw

6. Number of Overseas Participants
   Up to 18 qualified participants

7. Number of Local Participants
   Up to six qualified participants

8. Closing Date for Nominations
   13 April 2018

9. Objectives
   a. To update participants with knowledge of the latest developments in total quality management (TQM), its implementation in the manufacturing sector, and implications in the era of the Fourth Industrial Revolution;
   b. To enable participants to incorporate TQM concepts and techniques and digitization into manufacturing processes and diffuse this knowledge to SMEs and manufacturers; and
   c. To promote applications of TQM in smart manufacturing to improve productivity in the sector.

10. Background

TQM is a management methodology focusing on quality control, improvement, and customer satisfaction. It emphasizes the importance of process standardization, quantitative analysis, and staff participation and suggests methods for comprehensive management of all aspects of business operations. Based on several productivity concepts and techniques developed by US and Japanese enterprises, TQM also provides a foundation for advanced management approaches, such as lean manufacturing and Six Sigma, and can incorporate elements of productivity movements in different countries, such as business excellence and national
quality awards.

TQM has been widely applied to manufacturing, services, agriculture, and the public sector. It plays an even more critical role when industries move toward the Fourth Industrial Revolution as its focus on customers, statistical analysis, and coordination among staff members, equipment, and processes demonstrates the core concepts of the new wave of industrialization involving customization, data analytics, and connectivity. Effectively applying TQM to industries may thus help to prepare them for the challenges and opportunities that accompany the new industrial wave while improving their overall productivity.

As part of the APO’s strategic directions of promoting innovation and strengthening SMEs in member countries, it has conducted various programs to disseminate TQM concepts and techniques, including training courses and workshops in Bangladesh, Cambodia, the ROC, Fiji, Indonesia, Malaysia, and Mongolia; a demonstration company project in Malaysia; and e-learning courses for a wider audience in the region. This training course will focus on developing participants’ capability to disseminate the TQM concept to assist industries in member countries in achieving manufacturing excellence.

11. Scope and Methodology

The tentative topics to be covered are:

a. Concept of TQM;
b. Steps for TQM implementation and international standards;
c. Delivery of TQM training and consulting services;
d. Case studies; and
e. Implications of TQM in the Fourth Industrial Revolution.

The training course will consist of themed presentations, sharing of country experiences, site visit, group exercises, and presentations of learning points and action plans.

The tentative program of the training course is given below:

<table>
<thead>
<tr>
<th>Date/Time</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sunday, 3 June 2018</td>
<td>Arrival of participants in Taipei</td>
</tr>
<tr>
<td>Monday, 4 June</td>
<td>Opening session</td>
</tr>
<tr>
<td></td>
<td>Presentation of resource papers and country papers</td>
</tr>
<tr>
<td>Tuesday, 5 June</td>
<td>Presentation of resource papers and country papers</td>
</tr>
<tr>
<td>Wednesday, 6 June</td>
<td>Presentation of resource papers and discussion</td>
</tr>
<tr>
<td>Thursday, 7 June</td>
<td>Site visit, group discussion, and preparation for participants’ presentations</td>
</tr>
<tr>
<td>Friday, 8 June</td>
<td>Presentation of group work output and individual action plans</td>
</tr>
<tr>
<td></td>
<td>Program evaluation by participants, resource persons, and implementing organization</td>
</tr>
<tr>
<td></td>
<td>Closing session</td>
</tr>
<tr>
<td>Saturday, 9 June</td>
<td>Departure of participants</td>
</tr>
</tbody>
</table>
12. Qualifications of Candidates

The participants are expected to possess the following qualifications:

<table>
<thead>
<tr>
<th>Present Position</th>
<th>Trainers or consultants specializing in quality management in the manufacturing sector and representatives from industrial associations or policymaking institutions with practical experience in quality management in industrial plants.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Experience</td>
<td>At least three years of experience in the position described above.</td>
</tr>
<tr>
<td>Education</td>
<td>University degree or equivalent qualification from a recognized university/institution.</td>
</tr>
<tr>
<td>Language</td>
<td>All proceedings of the project are conducted in English, and participants are frequently required to make oral and written presentations. They must therefore be proficient in spoken and written English. Those who are not proficient in English will not be accepted.</td>
</tr>
<tr>
<td>Health</td>
<td>Physically and mentally fit to attend an intensive project requiring participants to complete a number of individual and group activities and strenuous fieldwork. It is therefore recommended that member countries do not nominate candidates likely to suffer from physical and mental stress.</td>
</tr>
<tr>
<td>Age</td>
<td>Candidates who fit the above profile are typically between 30 and 45 years of age.</td>
</tr>
<tr>
<td>Attendance</td>
<td>Participants are required to attend the entire program.</td>
</tr>
</tbody>
</table>

13. Financial Arrangements

a. Airfare

The APO will bear the cost of round-trip economy-class international airfare between the international airport nearest to the participants’ place of work and Taipei, ROC, from organizations in any of these categories:

a. SMEs;
b. Nonprofit organizations; and
c. Any organization from the APO list of LDCs.*

*As of 7 July 2006, the APO list of LDCs comprised Bangladesh, Cambodia, Fiji, Lao PDR, Mongolia, and Nepal.

The APO will only reimburse discount air tickets for the most direct route. Participants should note that the arrangements for the purchase of air tickets should follow the “Guide on Purchases of Air Tickets for APO Participants,” which will be sent to the selected participants and is also available on the APO website and from APO Liaison Officers in member countries.
b. Participating Country Expenses (PCEs)
PCEs payable to the APO do not apply to organizations in any of these categories:
   a. SMEs;
   b. Nonprofit organizations; and
   c. Any organization from the APO list of LDCs.*

*As of 7 July 2006, the APO list of LDCs comprised Bangladesh, Cambodia, Fiji, Lao PDR, Mongolia, and Nepal.

c. Insurance Coverage
Participants’ insurance premiums: All participants should be fully insured against accident and illness (including hospitalization and death) for a principal sum equivalent to USD10,000.00 for the entire duration of the project and travel and must submit to the APO Secretariat a copy of the comprehensive travel insurance certificate before participation. Such insurance should be valid in the host country. This insurance requirement is in addition to existing government insurance coverage in some member countries. If any participant is unable to insure himself/herself as stipulated above, he/she should secure this insurance in the host country at the commencement of the project and pay the premium himself/herself, if necessary, from the per diem allowance provided. Neither the APO nor the implementing organization will be responsible for any eventuality arising from accident, illness, acts of war, force majeure, or any unexpected events beyond human control such as those related to natural disasters.

d. Cost Sharing
Subject to the conditions stated in the Financial Arrangements section, the following table shows the cost-sharing arrangements between the APO, host country, and participants or participating countries.

<table>
<thead>
<tr>
<th>Cost item</th>
<th>Cost to be borne by</th>
<th>Participants or participating countries</th>
<th>Host country</th>
<th>APO</th>
</tr>
</thead>
<tbody>
<tr>
<td>Round-trip economy-class international airfare (refer to paragraph 13a for conditions)</td>
<td>Conditions apply</td>
<td>No</td>
<td>Conditions apply</td>
<td>No</td>
</tr>
<tr>
<td>Participating Country Expenses (PCEs) (refer to paragraph 13b)</td>
<td>USD50 per participant</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Hotel accommodation in Taipei</td>
<td>No</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Per diem allowance in Taipei</td>
<td>No</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Transportation costs to and from hotel and airport in Taipei</td>
<td>No</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Insurance coverage in Taipei (refer to paragraph 13c)</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Any expenses related to visa fees and airport taxes</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
</tbody>
</table>
14. Actions by Member Countries

a. Each participating country is requested to nominate three or more candidates in the order of preference. Please ensure that candidates nominated meet the qualifications specified under section 12 above.

b. No form of self-nomination will be accepted. All nominations must be endorsed and submitted by an APO Director, Alternative Director, Liaison Officer, or their designated officer.

c. Please note that nomination of a candidate does not necessarily guarantee that he/she will be selected. Selection is at the discretion of the selection committee of the APO Secretariat. A basic criterion for selection is the homogeneity of the participants in terms of qualifications and work experience. Nonselection therefore does not mean that the candidates concerned are not competent enough. Sometimes candidates are not selected because they are overqualified for a project.

d. Each nomination should be accompanied by the necessary documents. A nomination lacking any of these documents may not be considered: two copies of the candidate’s biodata on the APO biodata form together with a passport-sized photograph. The biodata form can be downloaded from the APO website (www.apo-tokyo.org). We encourage submitting the biodata form to the APO Secretariat in electronic form as an attachment to a cover e-mail message from the APO Director, Alternate Director, or Liaison Officer. The nomination documents should be sent to the Industry Department, APO Secretariat (e-mail: ind@apo-tokyo.org, fax: 81-3-5840-5324).
e. The APO Medical and Insurance Declaration/Certification Form. Every candidate must complete and submit a copy of the APO Medical and Insurance Declaration/Certification Form with his/her biodata at the time of nomination. Please note that self-declaration is sufficient for candidates without any of health conditions or illnesses listed on the reverse side of the medical form. However, for all others, medical certification by a licensed physician on the reverse side of the medical form is required.

f. Necessary documents are to be submitted electronically. In that case, there is no need to send a hard copy by postal mail. However, if the documents are submitted by fax, member countries are requested to mail the originals of the documents to the APO Secretariat as well. If a digital photograph of a nominee is not attached to the electronic biodata form, a hard-copy photograph should be sent to the APO Secretariat by postal mail. Please give the candidate’s name and the project code on the reverse side of the photograph.

g. Member countries are requested to adhere to the nomination deadline given on page 1. The APO Secretariat may not consider late nominations as they have in the past resulted in considerable difficulties to the implementing organization in its preparatory work for the project.

h. For member countries where nominations are required to be approved by higher government authorities and require a longer time, APO Liaison Officers/NPOs are urged to send the names of nominees on or before the deadline, indicating that government approval will follow.

i. If a selected participant becomes unable to attend, he/she should inform the APO Liaison Officer/NPO in his/her country immediately and give the reason for withdrawal. The NPO concerned is requested to transmit that information to the APO Secretariat and the host country promptly.

j. NPOs are requested to inform the selected participants that they are not to bring family members or to engage in any private business activities during the entire duration of the project.

k. Each selected participant should be instructed to arrive at the venue one day before the start of the official project. Also, he/she is expected to return home upon completion of the official project because he/she is visiting the host country for the specific purpose of attending this APO training course.

l. NPOs should inform participants that they must attend all five days of the project.

m. NPOs should assist the APO and/or host country in collecting amounts corresponding to cancellation charges arising from withdrawal or no show of a participant.

15. Actions by the APO Secretariat

a. Under normal circumstances, candidates who are selected will be informed of their acceptance at least four weeks prior to the start of the project.

b. If some candidates fail to qualify or be unable to participate after selection, or if some
member countries fail to nominate any candidate, their slots may be filled by alternates from the same or another member country on a merit basis.

16. Project Preparation

The participants are required to prepare a short paper prior to departure for the project venue. In preparing the paper, they are expected to follow the “Guidelines for the Preparation of Country Papers” to be provided later.

17. Postproject Actions

All participants are required to prepare action plans and share the plans with their NPOs. The APO will also request participants to submit progress reports six months after completion of the training course.

18. Evaluation of Participants

If the conduct/attendance/performance of a participant is not satisfactory, these will be reported to the APO director concerned.

19. Guide for Participants

Other conditions for participation are given in the APO Guide for Participants, which is available from APO Liaison Officers/NPOs in member countries and on the APO website (www.apo-tokyo.org).

20. Dress Code

Participants are required to wear business attire during the project. Other instructions will be provided in the circular for participants.

Santhi Kanoktanaporn
Secretary-General