Q&A for the RFP for COVID-19 Cold Chain Support Project through Asian Productivity Organization (APO)

4 June 2020

Q1. Who is the purchaser of the equipment and services to be provided in the area? What is the treatment of the taxes generated?
A1. The buyer is APO and the payment is made by APO in Japanese Yen. The APO is exempt from consumption tax under the agreement with the Government of Japan, which allows providers to obtain the following tax exemption:
The Privilege Exemption Agreement between the Government of Japan and the APO can be found at the following website of the Ministry of Foreign Affairs, see Article 4.7-8 for provisions on tax exemption:

Q2. What is the position of the APO in the sales contract?
A2. The APO will be the contracting entity.

Q3. The application details state that you will deliver and deliver the goods yourself, but the logistic cost will vary considerably depending on where you are located in Cambodia and Vietnam. Can we go to a major port?
A3. Port of delivery is Sihanoukville in Cambodia and Ho Chi Minh in Vietnam.

Q4. Is it necessary to take care of maintenance and other services until the local company, etc. is commissioned to take care of them on site?
A4. Yes. Technology transfer for maintenance is required.

Q5. Is it acceptable to assume that users are familiar with the handling of refrigerators, etc.?
A5. It is a condition for local users to be able to use general refrigeration equipment.

Q6. Is it possible to conduct training in English?
A6. Yes, it is possible.