Request for Proposal for COVID 19 Cold Chain Support Project through Asian Productivity Organization (APO)

2 June 2020

The Asian Productivity Organization (APO) invites proposals from vendors to provide the following equipment and services: provide and deliver cold chain-related equipment to APO member countries Vietnam and Cambodia, and conduct related training, from July to September 2020. Vendors who wish to submit their proposals are requested to refer to the application guidelines below and submit the necessary documents.

1. Open for public solicitation
   2 June 2020.

2. Eligibility
   • Preferably, a small or medium-sized enterprise registered in Japan.
   • There must be no unpaid corporate tax, consumption tax or local consumption tax.
   • The applicant is not an entity which has filed a petition for the application of the Japan Corporate Reorganization Act (Act No. 154 of 2002) or the Japan Civil Rehabilitation Act (Act No. 225 of 1999) and the reorganization plan or rehabilitation plan has not taken effect.
   • Must not fall under the category of antisocial forces under the law of Japan.

3. Deadline for submission of application documents
   15 June 2020.

4. Contract period
   June 2020 to 31 December 2020 (extended depending on contract)

5. Application Documents
   Based on the application details, please submit a proposal that includes itemized estimate of your proposed equipment and accompanying services. There is no prescribed form; please include an English summary and a company profile on one page on A4 paper. Please follow the application details below to apply for each country.

6. Where to submit the documents
   Please send your submission by e-mail to the following address.
   Email: auditor@apo-tokyo.org
The subject line of the e-mail should read "Application for Cold Chain Support Project (Vietnam)" or "Application for Cold Chain Support Project (Cambodia)". For security reasons, please set a password before sending.

7. Selection criteria
The selection will be proposal competition basis with a comprehensive judgment of the content of the proposal, including cost, schedule and services. In some cases, we may ask you to provide further details.

8. Notification of selection results
A comprehensive evaluation will be conducted, and the results of the selection will be reported to the applicant.

If you have any questions, please let us know by email.
Email: auditor@apo-tokyo.org

Application Details

1. Overview
Through the Asian Productivity Organization (APO), we aim to reduce food losses associated with coronavirus-related delays in food deliveries by providing equipment support (mainly Japanese products) and training for APO member countries. Given the urgency of the situation, the equipment must be delivered by around July-September 2020.

2. Target countries and project expenses
Cambodia and Vietnam.
The proposal amount should not exceed JPY 57,000,000 per country.

3. Details
In addition to providing the equipment, including the original and innovative technologies of Japan, necessary for the improvement and establishment of the agricultural cold chain to the two target countries, technical training will also be conducted with the aim of constructing and implementing an optimal system for the cold chain using these technologies.

In the implementation of the project, the APO and the National Productivity Organizations (NPOs) of the member countries will work together to provide technical training and follow-up services to businesses selected by the NPOs.
The selected equipment shall be delivered to the target country by the supplier in principle, and technical guidance shall be provided. The following is a summary of the equipment and incidental work required;

- Cold chain equipment that can effectively and efficiently reduce the losses caused by delays in the distribution of agricultural products (especially perishable goods) caused by coronavirus.
- Equipment that can be permanently used in the delivery country after the disaster, contributing to increase the value of agricultural products and reduce losses.
- Equipment readily available in Asian countries, including developing countries (power supply, skill requirements, etc.).
- Equipment that is not general-purpose products that can be procured locally but has innovative technology that can be provided by Japan and contributes to local issues from a unique perspective.
- Conducting or arranging export and deliveries by itself.
- Provide technical guidance for equipment on site.