

# PROJECT NOTIFICATION ADDENDUM

26 April 2018

| 1. Project Code          | 18-IN-09-GE-DLN  | A   |  |  |
|--------------------------|--|---|--|--|
| 2. Title                 | e-Learning Course on Management Innovation in SMEs (Advanced)                  |   |  |  |
| 3. Addendum No.          | 1  |   |  |  |
| 4. Reference             | APO Project Notific  | ation 18-IN-09-GE-DLN-A dated 22 March 2018   |  |  |
| 5. Details               |  |   |  |  |
| a) Item No. 4 "Ven       | m No. 4 "Venues" will change as follows:                                       |   |  |  |
| Session 1:<br>Session 2: | <b>U</b> .   | odia, Mongolia, Thailand<br>Pakistan, Philippines, Sri Lanka, Vietnam   |  |  |
| b) Item No. 5 "Imp       | Item No. 5 "Implementing Organizations" will change as follows:                |   |  |  |
| Session 1:               | <b>Bangladesh</b><br>Cambodia:<br>Mongolia<br>Thailand                         | National Productivity Organisation, Dhaka<br>National Productivity Centre of Cambodia,<br>Phnom Penh<br>Mongolian Productivity Organization,<br>Ulaanbaatar<br>Thailand Productivity Institute, Bangkok   |  |  |
| Session 2:               | Fiji<br>India:<br>IR Iran:<br>Pakistan:<br>Philippines<br>Sri Lanka<br>Vietnam | National Training & Productivity Centre, Fiji<br>National University, Suva<br>National Productivity Council, New Delhi<br>National Iranian Productivity Organization,<br>Tehran<br>National Productivity Organization, Islamabad<br>Development Academy of the Philippines, Manila<br>National Productivity Secretariat, Colombo<br><b>Directorate for Standards, Metrology and</b><br><b>Quality (STAMEQ), Hanoi</b> |  |  |

Unless otherwise modified by the APO in writing, the other provisions of the Project Notification dated 22 March 2018 pertaining to this e-Learning Course will remain valid.

Santi Kanoktanaporn Secretary-General

# Asian Productivity Organization

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### PROJECT NOTIFICATION

22 March 2018

| 1. | Project Code                  | 18-IN-09-GE                             | E-DLN-A   |
|----|-------------------------------|---|---|
| 2. | Title                         | e-Learning<br>(Advanced)                | Course on Management Innovation in SMEs   |
| 3. | Timing and Duration           | Session 1:<br>Session 2:                | 3–6 September 2018 (four days)<br>15–18 October 2018 (four days)  |
| 4. | Venues                        | Session 1:<br>Session 2:                | Cambodia, Mongolia, Thailand<br>Fiji, India, IR Iran, Pakistan, Philippines, Sri<br>Lanka, Vietnam  |
| 5. | Implementing<br>Organizations | APO Secreta                             | riat and the following NPOs:  |
|    | Session 1                     | Cambodia:                               | National Productivity Centre of Cambodia,<br>Phnom Penh   |
|    |                               | Mongolia:<br>Thailand:                  | Mongolian Productivity Organization, Ulaanbaatar<br>Thailand Productivity Institute, Bangkok  |
|    | Session 2                     | Fiji:                                   | National Training & Productivity Centre, Fiji<br>National University, Suva  |
|    |                               | India:<br>IR Iran:                      | National Productivity Council, New Delhi<br>National Iranian Productivity Organization,<br>Tehran   |
|    |                               | Pakistan:<br>Philippines:<br>Sri Lanka: | National Productivity Organization, Islamabad<br>Development Academy of the Philippines, Manila<br>National Productivity Secretariat, Colombo |
|    |                               | Vietnam:                                | Vietnam National Productivity Institute, Hanoi  |

(Note: To maximize project benefits, the local venue [city and/or videoconferencing center] may change depending on the level of interest, participant type, and suitability of the venue as advised by the NPO.)

| 6. | Number of<br>Participants       | At least 20 enrollees from each participating country    |
|----|---------------------------------|--|
| 7. | Closing Date for<br>Nominations | Session 1: 3 August 2018<br>Session 2: 14 September 2018 |

- 8. Objectives
- a. To gain advanced knowledge of management innovation in SMEs for higher productivity;
- b. To increase the capacity of SMEs to achieve long-term sustainability through the development of innovative strategies and assessment of innovative strategies/tools; and

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c. To learn about emerging trends in management innovation in SMEs.

## 9. Background

Management innovation involves deliberate application of information, imagination, and initiative in deriving greater or different value from resources and encompasses all processes by which new ideas are generated and converted into useful products or services. This videoconferencing-based course will be a platform to learn about and share the latest trends in and information on management innovation in SMEs to achieve first-mover advantages, enjoy product/service success, capture market share, develop innovative, creative cultures, and ensure long-term sustainability so that they can enhance both their productivity and, more specifically, competitiveness in local and global markets. This course is an advanced version of the e-learning course on Management Innovation in SMEs held in 2017.

The capacity to innovate in today's world is as important for SMEs as for larger enterprises. Greater competitive pressure and uncertainties in the external environment mean that the creation and introduction of new products/services, as well as of their components and related procedures and/or processes, are constant requirements. Although management innovation can always be understood as reinventing the processes that govern the way things are done, finding appropriate ways to integrate relevant approaches is important to ensure that organizations benefit through improved overall performance and business leadership.

This course will enhance participants' knowledge of applications of management innovation techniques in SMEs, explain innovative strategies and practical systems to make innovation sustainable in SMEs, and examine emerging trends in management innovation in SMEs with case studies from member countries.

## 10. Modality of Implementation

This course will be delivered through the APO's own videoconferencing platform and videoconferencing centers in each participating country. The main faculty comprising APO-assigned experts on management innovation will deliver presentations from their home countries. Each participating country group will be facilitated and/or moderated by a national project coordinator during the sessions in each videoconferencing center. The presentations of resource speakers will be interactive, involving exercises and case studies while allowing participants to raise questions and be involved in discussions. The participating groups in each country will make presentations on the best practices of and/or observations on managing innovation by SMEs after attending site visits. For individual assessment, participants will take an examination on the final day of the course.

## 11. Scope and Methodology

#### Scope

- a. Emerging trends in management of innovation in SMEs;
- b. Innovation creation through "design thinking";
- c. Practical systems to make innovation sustainable in SMEs;
- d. Government support for innovation creation in SMEs;
- e. Innovative strategies for SMEs; and
- f. Assessment of innovative tools/strategies.

## Methodology

Interactive e-lectures, group discussions, site visit(s), presentations on site visit(s) and/or case studies, and final assessment exam.

The tentative program for the sessions is given below:

| Day   | Activity   |
|-------|--|
| Day 1 | Opening session and presentations by resource speakers             |
| Day 2 | Presentations by resource speakers                                 |
| Day 3 | Site visit(s), group discussions                                   |
| Day 4 | Country presentations on site visit(s), summing-up session, course |
|       | evaluation, and examination  |

### 12. Qualifications of Participants

The participants are expected to possess the following qualifications:

- Present Position Staff and managers of SMEs including owners; NPO staff providing innovation consultancy for SMEs; policymakers or regulators involved in innovation policy for SMEs; or professionals with relevant backgrounds and experience (participants who attended the e-learning course on Management Innovation in SMEs will be given priority).
- Experience At least two years of experience in the position described above.
- Education University degree or equivalent qualification from a recognized institution.
- Language All proceedings of the project are conducted in English, and participants are frequently required to make oral and written presentations. They must therefore be proficient in spoken and written English. Those who are not proficient in English will not be accepted.
- Health Physically and mentally fit to attend an intensive project requiring participants to complete a number of individual and group activities and strenuous fieldwork. It is therefore recommended that member countries not nominate candidates likely to suffer from physical and mental stress.
- Age Candidates who fit the above profile are typically between 30 to 50 years of age.
- APO Certificate Participants are required to attend the entire program to receive the APO certificate of attendance.

#### 13. Financial Arrangements

#### To be borne by participating countries

All local implementation costs not covered by the APO.

#### To be borne by the APO

a. All assignment costs for resource persons to prepare presentation materials and deliver presentations.

- b. Rental and other charges of the videoconference centers in participating countries.
- c. Honoraria for national coordinators designated by NPOs and transportation costs for site visits, if necessary.

#### 14. Actions by Participating Member Countries

- a. Each participating country is requested to nominate at least 20 participants and submit a list in the format to be provided later by the Secretariat. The list of nominations from each participating country must be finalized and sent to the APO Secretariat one week before the course begins. Please ensure that candidates nominated meet the qualifications specified above.
- b. Each participating country will identify an appropriate local coordinator. The coordinator will moderate group discussions among the participants during the e-learning course in consultation with the NPO and chief resource persons assigned by the APO Secretariat. The group discussions will include experience sharing, views of participants on management innovation for SMEs, and review of e-learning sessions. The coordinator will also make all necessary arrangements with the local videoconferencing center prior to commencement of the e-learning course to ensure that the facility is ready for the sessions.

Santhi Kanoktanaporn Secretary-General