



## PROJECT NOTIFICATION

Ref. No.: 22-CL-12-GE-DLN-A-PN2200050-002

<b>Date of Issue</b>	19 May 2022
<b>Project Code</b>	22-CL-12-GE-DLN-A
<b>Title</b>	APO e-Course on Measuring and Analyzing Productivity Gains for SMEs
<b>Launch Date</b>	30 September 2022
<b>Hosting Country(ies)</b>	APO Secretariat
<b>Modality</b>	Digital Learning
<b>Implementing Organization(s)</b>	APO Secretariat
<b>Participating Country(ies)</b>	Open
<b>Overseas Participants</b>	Not Applicable
<b>Local Participants</b>	Not Applicable
<b>Qualifications of Participants</b>	Open
<b>Nomination of Participants</b>	Not Applicable
<b>Closing Date for Nominations</b>	Not Applicable

## 1. Objectives

- a. Impart the latest key productivity concepts for SMEs.
- b. Introduce practical approaches and digital tools to measure and analyze SME productivity.
- c. Formulate strategies for productivity enhancement and gainsharing for SMEs.

## 2. Background

As a major engine for value addition in supply chains, employment, income generation, and innovation momentum, SMEs are crucial for economic development. However, the business scopes, scales, models, management styles, and levels of technological adoption of SMEs vary so significantly that it is exceptionally challenging to evaluate their performance against common benchmarks and formulate strategies for continued improvement and gainsharing.

SMEs encounter difficulty in assessing their performance because they lack record-keeping and data-collection capacity and have insufficient access to techniques for analysis. They also have fewer resources to prioritize productivity measurement as a key factor for continued growth. With wider access to the internet and digital technologies, SMEs can now more easily track, measure, and benchmark the returns on resource inputs and overall performance.

It is therefore necessary to share practical approaches and digital tools to assist the continuous improvement of SMEs. This e-course will provide updated knowledge and tools for productivity measurement and analysis to assist SMEs in sustaining improvement in the digital economy.

## 3. Modality of Implementation

- a. The course is offered through the APO e-learning platform: <https://www.apo-elearning.org>
- b. Participants should register on this portal and create their own accounts.
- c. Certificates of completion will be provided for those who satisfactorily complete all the modules of the course, including quizzes and a final examination.

## 4. Scope and Methodology

The course will comprise five modules:

Introduction

Module 1:  
Productivity in SMEs: Concepts and implications

Module 2:  
Latest tools and methodologies for productivity measurement and analysis

Module 3:  
Productivity measurement: Practical steps for applications in SMEs

Module 4:  
Case studies: Productivity measurement and analysis in the manufacturing and service sectors

Module 5:  
Sustaining growth through productivity gainsharing systems

Self-assessment quizzes and a final examination

### Methodology

Module study, additional study material for participants, quizzes for self-assessment, and a final examination.

## **5. Requirements**

- a. Have necessary devices and software comprising a computer/smartphone, updated browser, microphone, and speaker or headphones.
- b. Access to internet connections.
- c. Completion of all the modules, quizzes, and final examination.
- d. The APO e-certificate will be given to participants who score a minimum of 70% on the final examination.

## **6. Financial Arrangements**

The APO will meet the assignment costs for resource persons to develop the course modules including quizzes and a final examination.

## **7. Actions by APO Members**

- a. Promote the courses nationwide.
- b. Provide the link to the APO e-learning platform on NPOs' websites and social network services.

## **8. Actions by the APO Secretariat**

- a. Identify and assign the resource person(s) to develop the course.
- b. Announce course commencement on the APO website and social network services.



Dr. AKP Mochtan  
Secretary-General